VOGLAUER

echt:
alpin
design

We are looking for an

Independent Sales Representative (m/f/d) for Premium Natural Wood Furniture for the Scandinavian Market

To strengthen our sales team, we are looking for independent sales representatives (m/f/d) who are passionate about natural wood to help develop the Scandinavian market.

For over 90 years, VOGLAUER has been synonymous with a deep appreciation for wood as a natural resource. Today, we are an internationally successful company with over 300 employees, known for high-quality natural wood furniture and modern Alpine design—crafted in the heart of the Austrian Alps.

YOUR RESPONSIBILITIES

- Establishing and developing new customer relationships in Scandinavia.
- Providing trusted support and fostering the growth of our retail partners
- Consulting and implementing inspiring sales presentations
- Product and sales training at the point of sale

YOUR PROFILE

- Experience in furniture sales
- Excellent knowledge of the Scandinavian market and regional dynamics, as well as an established network of contacts with key decision-makers.
- A confident, engaging demeanor, along with strong communication and negotiation skills

More information at **voglauer.com**

CONTACT

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